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*Banksia Apartments*

Auscool Air Conditioning and Mechanical Services is recognised as a HVAC industry leader in the commercial, retail and government sectors, but our inception began much more humbly. Established by Andrew Hume in 2004, the business was originally run out of a home garage but within 12 months, 2 employees had grown to 6 and Auscool relocated to its first factory.

The company continued to expand rapidly with projects growing in size and scope. Auscool earned a reputation for delivering complete solutions to commercial property clients with a commitment to 100% customer satisfaction and uncompromising standards in the quality of work carried out. Maintaining this focus has cemented long-term relationships with our clients as well as attracting new ones.

Today, we have a team of over 100 full-time staff and a roster of sub-contractors who maintain the standard of excellence that Auscool has built its reputation on. From design through to installation and on-going service and maintenance, Auscool offers seamless solutions that are reliable, efficient and help protect your building asset.

## Mission Statement

To provide sustainable and seamless solutions in the design, installation and maintenance of HVAC systems via our commitment to mechanical excellence and building trusted client relationships.

## Industry Associations and Memberships

- Registered with the Plumber Registration Board No. 44410
- Registered with The Australia Refrigeration Council No. AU02781
- Member of AIRAH
- Member of Master Plumbers Association
- Member of Energy Safe Victoria

Our expert team provides comprehensive air conditioning and mechanical service solutions for commercial and industrial clients throughout greater Melbourne. From the design and installation of HVAC systems on new builds through to the assessing and upgrading of existing systems, we are able to devise customised, fit-for-purpose solutions for our clients. We have access to the very best suppliers and sub-contractors, utilising premium brands and choosing equipment for its proven endurance and reliability as well as for its suitability for the individual project. All works are carried out with stringent adherence to regulatory and statutory codes and are implemented with a focus on value management. This means we deliver the most sustainable, cost-efficient system possible without decreasing the performance of the equipment.

On-going reporting ensures the efficient management of every project and we remain responsive to client needs and expectations through consistent communication. We know that keeping in touch with our clients is crucial to delivering projects on time and to budget. Exceeding client expectations is our goal. If you're not happy, we're not happy.

Auscool stays up-to-date with the HVAC industry's ever-changing landscape by noting technological advancements and then adapting and evolving our processes accordingly. This ensures the delivery of industry best practice on all projects.

Our core services are:

- Air conditioning & refrigeration systems - installation and service
- Central plant air conditioning systems
- Mechanical services including fresh air and exhaust systems
- Mechanical electrical works

Our highly skilled installation and service team bring a wealth of background knowledge over a number of key disciplines enabling Auscool to respond to any HVAC challenge. These include:

- |                                |                       |
|--------------------------------|-----------------------|
| • Mechanical services plumbers | • Fabricators         |
| • Refrigeration mechanics      | • Mechanical drafting |
| • Electricians                 | • Boiler technicians  |
| • Mechanical engineers         |                       |

Our team remains at the forefront of all industry developments with ongoing training. We regularly review safety procedures and risk management systems, and monthly quality review meetings ensure continual improvements across the company.

Auscool maintains its reputation for delivering excellent service by employing a team of tradespeople and technicians who are specialists in their field. This collective knowledge and dedication is the backbone of our company's success.



### **Andrew Hume - Director**

Andrew Hume is the Director of Auscool and has been at the helm since its inception. A skilled refrigeration mechanic by trade, Andrew has built a successful company by prioritizing exceptional workmanship and outstanding customer service. With over 20 years of experience in the HVAC industry, he brings a wealth of knowledge and a genuine passion for addressing the diverse challenges within the field. Andrew's leadership and commitment to quality have been instrumental in establishing Auscool as a trusted name in the industry, dedicated to exceeding client expectations.

### **Terence Gogos – Director**

Terence Gogos joined Auscool in 2013 as a draftsman, quickly demonstrating his talent for meticulous management and material procurement. His skills led him to become a project manager, where he excelled in delivering projects on time and within budget. In 2016, Terence was promoted to Director, and he continues to apply his thorough and detail-oriented approach across all aspects of the business. With a strong focus on efficiency and quality, Terry plays a crucial role in driving Auscool's success and ensuring client satisfaction.



### **James Stephens – Director**

James Stephens joined Auscool in 2014 as a Chief Estimator, quickly demonstrating his expertise and insight. In 2016, he was promoted to Director, where he leverages his strong technical knowledge gained from his background as a mechanical plumber and site foreman on large-scale projects. James's proficiency with numbers and keen analytical skills ensure that projects are delivered on time and within budget. His commitment to excellence and effective management makes him a vital leader at Auscool, dedicated to achieving the highest standards in every endeavour.







### **Jason Fischer - Project Manager**

Jason joined the Auscool team in 2021 and quickly became a vital part of our construction operations. With 17 years as a Mechanical Services Draftsman and 15 years as a Project Manager, he brings extensive experience in commercial, hospital, and educational projects. His deep knowledge of HVAC mechanical services enables him to provide innovative solutions and optimize performance. By combining technical expertise with strong project management skills, Jason enhances our team's efficiency and fosters a collaborative environment focused on quality and safety. His commitment to excellence makes him a respected leader within the Auscool team, contributing to our ongoing success in the industry.

### **Frank Falcone—Project Manager**

With over 25 years in HAVAC and 20 years as a project manager Frank has worked on projects both in the UK and Australia. With experience in Hospitals, Commercial Offices, High End Residential, laboratories, Data Centre's and Schools. Frank has a wealth of knowledge and experience of all aspects required to deliver a successful project from planning to completion .



### **Jack Ray—Project Manager**

Jack has been in the building and construction industry for over 15 years. He started his plumbing apprenticeship with Auscool in 2007, where he gained extensive experience in construction, safety, and logistics while learning from colleagues, clients, and stakeholders. As he progressed in his career, Jack became a Leading Hand, where he developed valuable team leadership skills by managing and overseeing a small team. After a brief period exploring other opportunities outside of Auscool, Jack returned to the company as a Site Manager. In this role, he successfully led several projects, including the impressive 65-story 'ASPIRE' tower. His strong management abilities were recognized in 2023, leading to his promotion to Project Manager, a role he officially began in early 2024. Jack's journey reflects his dedication and growth within the industry.

## Charles Pardo —Project Manager

Charles began his career in New Zealand as an HVAC installer nine years ago. While working, he completed his Diploma in Mechanical Engineering and gained a diverse skill set, including drafting, estimation, engineering design, commissioning, and project administration for residential and small commercial projects. He progressed from site manager to project manager, overseeing HVAC installations in commercial buildings like university facilities, healthcare centers, and office spaces. Now in Australia, Charles is bringing his extensive experience and expertise to the Auscool team.



## Steve McCann—Labour/Construction Manager

Steve joined Auscool in 2021 as a Site Foreman, quickly earning recognition for his exceptional leadership and organizational skills. His dedication and expertise facilitated a swift transition to the Construction Management team, where he now oversees labor for all projects. Steve manages a team of approximately 80 on-site employees and multiple sub-contractors, ensuring efficient operations and fostering a collaborative work environment. His commitment to excellence and effective team management continues to drive Auscool's success in the construction industry.

## Kirstie Arnel — Contract Administrator

Kirstie joined Auscool in 2011 originally as a project manager's assistant before becoming a versatile all-rounder within the business. Known for her exceptional organisational skills and efficiency in any task given, she has developed a keen understanding of business operations and is passionate about building positive business relationships. Kirstie now serves as the Contract Administration Manager at Auscool. With a sharp eye for detail and a strong background in contract management, she ensures that all agreements and documentation are meticulously handled. Kirstie's role involves coordinating with clients, overseeing compliance, financials and managing the intricacies of contracts, making her an essential part of the company's operations.



## Liam Hopkins – EHSQ Manager

Liam is the EHSQ Manager at Auscool, bringing extensive experience and expertise in environmental, health, safety, and quality management to the team. Beginning his career as a refrigeration mechanical, in 2016, Liam transitioned to project management at Auscool, where he refined his leadership abilities and project oversight. His exceptional understanding of the construction industry played a crucial role in gaining Auscool achieve ISO certification, demonstrating his commitment to excellence and continuous improvement. He consistently meets and exceeds client expectations while prioritizing safety and sustainability.



## **Graeme Peters – Design Manager**

Graeme is a seasoned Design Project Manager at Auscool with a passion for transforming innovative concepts into reality. With a strong background in architecture and design, he has a keen eye for detail and a commitment to delivering high-quality results. Graeme excels in managing multifaceted projects, coordinating cross-functional teams, and ensuring that client visions are brought to life on time and within budget. His collaborative approach and problem-solving skills have earned him a reputation for excellence in the industry, making him an invaluable asset to every project he undertakes.

## **Mark Lee - Mechanical Engineer**

Mark joined the Auscool team in 2022, he is a Registered Professional Engineer with over 20 years of experience in the Mechanical Services Contracting industry. Mark has overseen the successful completion of many projects including Commercial, Healthcare, Pharmaceutical, Bio-services, Residential and Educational. Mark extensive experience enables him to assist the Auscool team across many parts of the business including estimation, design, construction, and commissioning. His knowledge helps to ensure projects are delivered to a high standard, ensuring compliance, and achieving cost effective outcomes for our clients throughout the construction process.



## **Steve Odgers- Mechanical Engineer**

Steve joined the Auscool team in 2024. He has worked as a Mechanical Consulting Engineer for approx. 20 years with the last 5 years focusing primarily on project management and client development. Steve is a Registered Professional Engineer and has extensive experience with services design & coordination, client liaison and problem solving.

## **Selda Benlisoy - Mechanical Engineer**

Selda started her career as a store person selling HVAC equipment at a leading company in Australasia while pursuing her mechanical engineering degree. After graduating, she transitioned to a sales engineering role, handling projects ranging from domestic hydronic heating to large commercial installations for three years. Seeking to focus on her engineering skills, she moved on from sales and has spent the past year working at Auscool, where she's dedicated to growing as a mechanical engineer. Selda has an eye for detail and continues to bring a wealth of productivity to the business.





### **Ujjal Ghosh —Snr Engineer—Mechanical Estimator**

Ujjal joined the Auscool team in 2022 after relocating from New Zealand. With a master's degree in Technological Operations and over 40 years of experience, he specializes in Proposal/Pre-bid Engineering and Estimation for large industrial and commercial projects. Previously, Ujjal spent more than 22 years with Panasonic New Zealand's Climate Control and Project Division, where he was instrumental in delivering significant HVAC projects across various sectors, including commercial, healthcare, and data centres. At Auscool, he now plays a key role in tendering activities and supports James in securing projects to drive the businesses growth.



### **Anish Naicker - Drafting Manager**

Anish is a certified BIM professional with 15 years of extensive experience in drafting of MEP services. He leads the BIM team and oversees coordination with supporting personnel. Anish is responsible for setting up and guiding his team at Auscool, which includes both local and international staff. He is adept at managing complex BIM projects from design development through to 3D coordination, manufacturing, construction, and as-built documentation. Anish advocates for strategies that minimize risks and costs in project execution, ensuring effective collaboration with our clients throughout the process.

Our clients are drawn from across industry sectors including commercial, retail and government resulting in Auscool managing a diverse range of projects varying in size and complexity. As a Melbourne-based company, the majority of our work is carried out in and around Victoria's capital city, but the Auscool reputation has garnered us clients from across Australia in destinations as far-reaching as Darwin and Brisbane.

Here is a snapshot of some of our completed projects and those we are currently working on. You can view the full list on our [website](#).



## **Aspire Apartments**

A 65 storey high-rise residential tower at 299 King St. Comprising of 594 apartments with a mix of one, two and three-bedroom apartments, including 3 basement levels and 2 retail tenancies. Aspire is also complete with luxury amenities for residents to enjoy including boardrooms, meeting spaces, a library table tennis, billiards, media room, lounge and BBQ, private dining whiskey parlour, function ballroom, champagne conservatory, gym, pool and hydro spa. Auscool will work alongside Hickory Group to deliver this iconic development.

## **Trio Apartments**

Trio comprises 3 towers above the 6-level podium occupying 488 apartments. Two towers are residential apartments with the third housing independent living apartments and a two-level child-care facility.

A wealth of retail, dining and entertainments options will be incorporated into the development, in addition to an 8-level car park, 126 generous hotel rooms and two levels of sophisticated office and function spaces.

Residents have an array of amenities to enjoy including communal gardens, gymnasium, pool, sauna and steam room





## Lincoln Square - 14 storey student housing

Auscool has completed works for Hutchinson Builders to supply and install the Mechanical Services to the new Lincoln Square Student accommodation project Located at 625-631 Swanston Street. The project has been designed as 14 level building includes capacity for 656 students.



## Victoriana Apartments

Auscool have recently completed works for Hickory Group at Victoriana Apartments, this stunning high end complex is completed with 250 new apartments overlooking the albert park lake and is completed with amazing facilities for the new owners to enjoy.



## Ferntree Business Park

Auscool have completed works for Hansen Yuncken to provide the Mechanical Services for the first commercial building within the new Ferntree Business park. This new stunningly designed 5 storey building consists of 10,000 square meters of office space and includes a 100 car basement.



## Knox Medical Centre

Working alongside Ironside Constructions, Auscool have completed all Mechanical Services to the two multi-level health buildings. With a combination of tenancy, ward and theatre spaces this striking new building will become a world class health hub for the ever growing Eastern suburbs.

*"Hickory Group has developed a great partnership with Auscool, and has grown with us since the company's humble beginnings, to now, a major mechanical contracting business.*

*We subcontract Auscool to develop, design and install all mechanical services in many of our large-scale, mixed-use, residential and commercial projects. They provide a reliable and professional service, coordinating all services - design right through to delivery stage.*

*Auscool work with us to ensure all safety systems associated with the ongoing maintenance of mechanical services have been considered and most recently, assisted our Banksia project to achieve its Greenstar requirements.*

*As loyal and trusted partners, Auscool understand our requirements and ensure the successful delivery of all our projects. We love these guys!"*

**Michael Argyrou**  
**Director**  
**Hickory Group Pty Ltd**

*"Hansen Yuncken have recently subcontracted Auscool Air Conditioning and Mechanical Services to carry out full mechanical design works. Throughout this time, Auscool have worked alongside of us in various large projects. We have appreciated their quality of work and open communication, and we now value them as one of our preferred mechanical contracting businesses.*

*"As a trustworthy, reliable, and professional sub-contractor of ours, we can openly recommend considering working with Auscool."*

**Michael Williams**  
**Industrial Sector Manager**  
**Hansen Yuncken Pty Ltd**

*"We have worked with Auscool on many projects and found them to be great. They are always willing to help. We found that they really appreciate the design side of a project and the importance of providing a fit-for-purpose solution. They often provide alternative design solutions at no charge that are both budget and program conscious.*

*Their great attitude, coupled with good workmanship has made working with them on projects an enjoyable experience. We often recommend using Auscool as we know it will be beneficial to not only the project and client but everyone involved."*

**Michael Lagias**  
**Senior Project Engineer**  
**ECM Group Pty Ltd**



Ensuring a premises' HVAC system is running efficiently is crucial to the system's performance, making regular maintenance critical to protecting your building asset. Auscool Commissioning Services was established in 2016 to offer clients a comprehensive range of solutions for the maintaining, commissioning and repairing of all major brands of mechanical air conditioning and ventilation systems. Our highly skilled and fully qualified technicians can service, maintain and repair a variety of systems from single splits to VRF air conditioners and central plant equipment in hotels, high rise apartments, office buildings, hospitals and more.

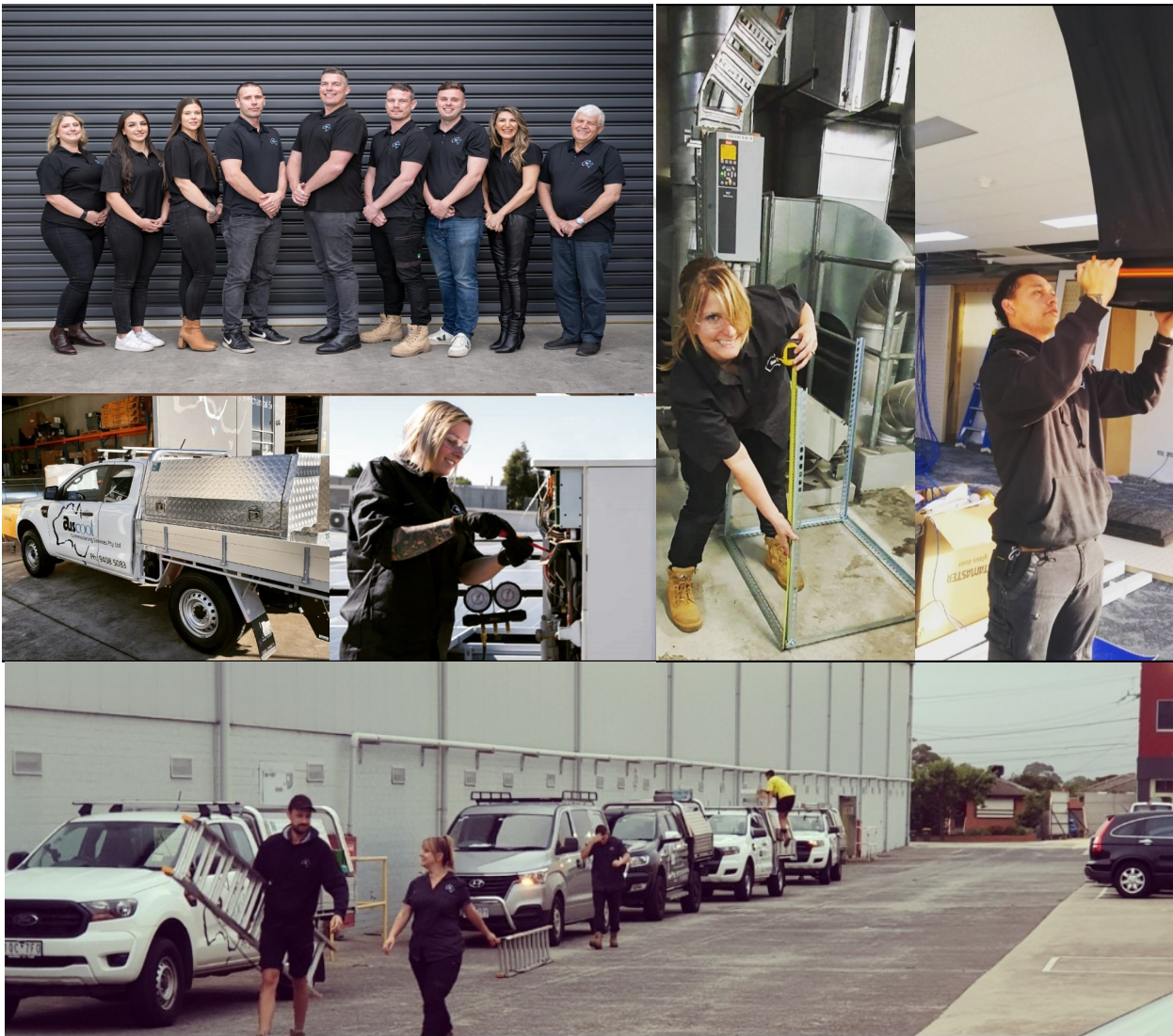
Our capabilities are extensive, and include:

- Programmed Preventative Maintenance and Service
- Repairs and breakdowns
- Air Conditioning and Refrigeration
- Heating, Ventilation and Extraction
- Cooling Towers
- Ducting Systems
- Central plant and equipment, chillers and boilers
- Condition reports
- Replacement quotations
- Mechanical and commercial



## 24/7 EMERGENCY BREAKDOWN ASSISTANCE

We know that air conditioning breakdowns can be a costly and potentially unsafe problem in your premises and a timely response is crucial in resolving the issue and minimising disruption. Our fleet of fully equipped vehicles offer 24 hour response for verified emergencies and the extensive knowledge and expertise of our technicians enable them to assess the problem and return your system to full capacity as quickly as possible.



Our talented team receive the latest state-of-the-art training and certifications, and our company philosophy ensures that you will be happy with the workmanship and service level that we are known for delivering. All our staff have also been inducted and trained in compliance with the Work Place Health and Safety Act procedures.





### **Dylan de Britt – Auscool Commissioning Services Director**

An electrician and refrigeration mechanic by trade, Dylan began working for Auscool in 2012 as a service technician. In 2016, Dylan became the service manager of Auscool Commissioning Service where he oversees a specialist team of maintenance and service technicians. Dylan balances professionalism with an approachable manner, making him popular with clients and staff alike.



### **Matthew Kristiansen —Service Manager**

As a seasoned professional in the air conditioning trade, Matt boasts an impressive 17 years of industry experience. His diverse background encompasses roles such as service technician, supervisor, service manager, account manager, project manager, and national account manager in two prior businesses. Matt's extensive expertise extends across service, commissioning, central plant systems and controls, and fire & essential services. Notably, he is Smardt Chiller Trained and holds certification as an Innotech Controls Trained specialist. Matt's comprehensive skill set, coupled with his wealth of experience, positions him as a valuable asset within Auscool, aligning seamlessly with the company's commitment to excellence in the HVAC industry.



### **Taryn Benne —Contract Manager**

Managing hundreds of commercial sites across Australia for multiple national clients, Taryn is the one who keeps it all in check. Her commitment to quality and attention to the smallest detail ensures that each project, whether small or large, receives the same dedicated service and outstanding results.

With hand-on knowledge working previously as an air condition and refrigeration mechanical before being promoted to manager of the national tea, Taryn is the perfect example of the career opportunities and development available at Auscool.



### **Michael Casey —Commissioning Manager**

As an electrician and refrigeration mechanical by trade, Michael has domestic and commercial construction experience and a solid understanding of HVAC and refrigeration systems.

Balancing business and customer needs, he achieves win-win results. With a cool head, attention to details and in-depth knowledge of trade, practice and management, Michael leads of commissioning team and drive quality assurance to achieve our high standards.



## **Caitlin Burns—Office Manager**

Caitlin Burns is the backbone of our team. With her expert ability to schedule and organize our technicians and subcontractors, she handles the complexities of coordinating multiple moving parts with ease. Always with a wicked sense of humor, Caitlin has become a beloved figure among our clients, suppliers, and subcontractors. As an experienced administrator and coordinator in the building and construction industry, there's nothing Caitlin can't manage. She ensures that our office runs smoothly, efficiently assisting the Director, Service and Installation Managers, and overseeing all scheduling and invoicing.



## **Esther Cerra—Service Co-Ordinator**

Every team needs an Esther. A superstar organiser with amazing communication and interpersonal skills, she ensures we deliver and maintain exceptional service standards by following a proven plan. Not only does she ensure that customer requirements and organisational service targets are met, but Esther also drives continuous improvement, setting the bar high. Driven by a strong work ethic, and enjoyment in building and maintaining customer relationships, Esther is a valued team player.



## **Clay Crimmins—Commercial Construction Manager**

Clay is the Small Commercial Construction Manager at Auscool Commissioning Services, where he leverages his extensive experience in the HVAC industry. He initially joined Auscool as a Project Manager, successfully overseeing a variety of projects and ensuring seamless execution from start to finish. With a strong focus on quality and client satisfaction, Clay has a proven track record of managing complex construction projects efficiently. His transition to his new role allows him to apply his expertise in small commercial construction, where he continues to drive innovation and excellence in every project. Clay's commitment to teamwork and effective communication makes him an invaluable part of the Auscool team.



## **Daniel Parkin—Contracts Manager**

Daniel joined Auscool in 2024 as Warranty Manager, overseeing Defects Liability Period (DLP) projects in Melbourne. With over nine years of experience in the Heating and Ventilation industry, he brings extensive expertise in project management, engineering, and customer service. Prior to relocating to Australia in 2022, Daniel worked as a Project Engineer in London, where he developed a strong track record in managing HVAC projects from design through to completion. His transition to Auscool has enabled him to apply his technical expertise and project management skills to ensure the optimal performance of client systems, promptly addressing any issues that arise. In his current role, Daniel manages the DLP phase for projects across Melbourne, coordinating with clients, contractors, and internal teams to resolve all warranty-related matters efficiently. He is committed to delivering exceptional customer satisfaction while upholding the highest standards of quality and compliance.





### **Steve Morris— NSW Service Manager**

Steve is a highly experienced professional with over 20 years in the HVAC industry, bringing a diverse skill set to every role he undertakes. Throughout his career, he has gained valuable experience as a service technician, VRF plumber, site supervisor, business development manager for Panasonic, and HVAC project manager. This broad background has equipped him with a comprehensive understanding of all aspects of the HVAC field.

As the Service Manager for the NSW branch, Steve plays a key role in overseeing operations, ensuring the efficient delivery of services, and maintaining the high standards of quality and customer satisfaction that Auscool is known for. His vast experience, combined with his drive for excellence, has been instrumental in supporting our national expansion, helping to establish and strengthen our presence across Australia. Steve's leadership and dedication continue to be a vital part of the team's success, ensuring that every project is executed with precision and professionalism.



### **Kayla White— NSW Service Coordinator**

Kayla has been a Service Coordinator since 2021, beginning her career in the plumbing industry before joining Auscool in 2024. In her current role, she plays a crucial part in managing schedules and coordinating technicians to ensure that jobs are completed efficiently and meet customer expectations.

With a background in call centre administration, Kayla has honed excellent communication and multitasking abilities, enabling her to thrive in a fast-paced service environment. She is also highly skilled in office administration, including invoicing, reporting, and process optimization, all of which contribute to the seamless operation of the team.



### **Jake Williams—WA Service Manager**

Jake Williams began his career in the HVAC industry in 2015, gaining valuable hands-on experience before starting his formal apprenticeship in 2018. He joined Auscool in 2020 as a second-year apprentice, quickly demonstrating his technical skills and commitment, and earned his qualification as a refrigeration mechanic in 2022. Over the years, Jake has built expertise in service calls, breakdowns, repairs, commissioning, and preventative maintenance, all while fostering strong client relationships through clear and effective communication.

Jake's career progression at Auscool reflects his dedication to growth. He advanced to service technician in 2022, commissioning technician in 2023, and was promoted to WA State Manager for the Perth division in 2024. With his diverse experience and commitment to excellence, Jake is a key member of the Auscool team, embodying the company's high standards in the HVAC industry.

Modulair is a company dedicated to HVAC installation for modular buildings. It was established in 2009 in response to the growing trend towards prefabricated construction in the building sector.

Some of our projects include:

- Waverly Hospital extension – New wards and common areas
- Royal Hobart Hospital temporary mental health building – 2 levels of wards and common areas
- Shepparton Hospital extension – New wards and common areas
- Monash University Clayton stage 1 and 2 Monash Village – 8 X new buildings complete with classrooms and offices



*Shepparton Private Hospital— Image Souce: Modscape*



*Monash University Learning — Image Source: John Gollings*

## Auscool Air Conditioning & Mechanical Services Pty Ltd

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Director: James Stephens

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